

# *A Signal-Detection Equilibrium in the Evolution of Communication*

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# *Noise and acoustic communication*

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## Reverberation and attenuation of acoustic signals

Richards and Wiley 1980

## Alerting components in signals

Richards 1981(1)

## Adaptations to minimize degradation

Wiley and Richards 1978, 1982, Wiley 1991

## Adaptations to utilize degradation (ranging)

Richards 1981(2), Whitehead 1989, Naguib 1995-1997, Wiley and Godard 1996

## Limitations on transmission of information

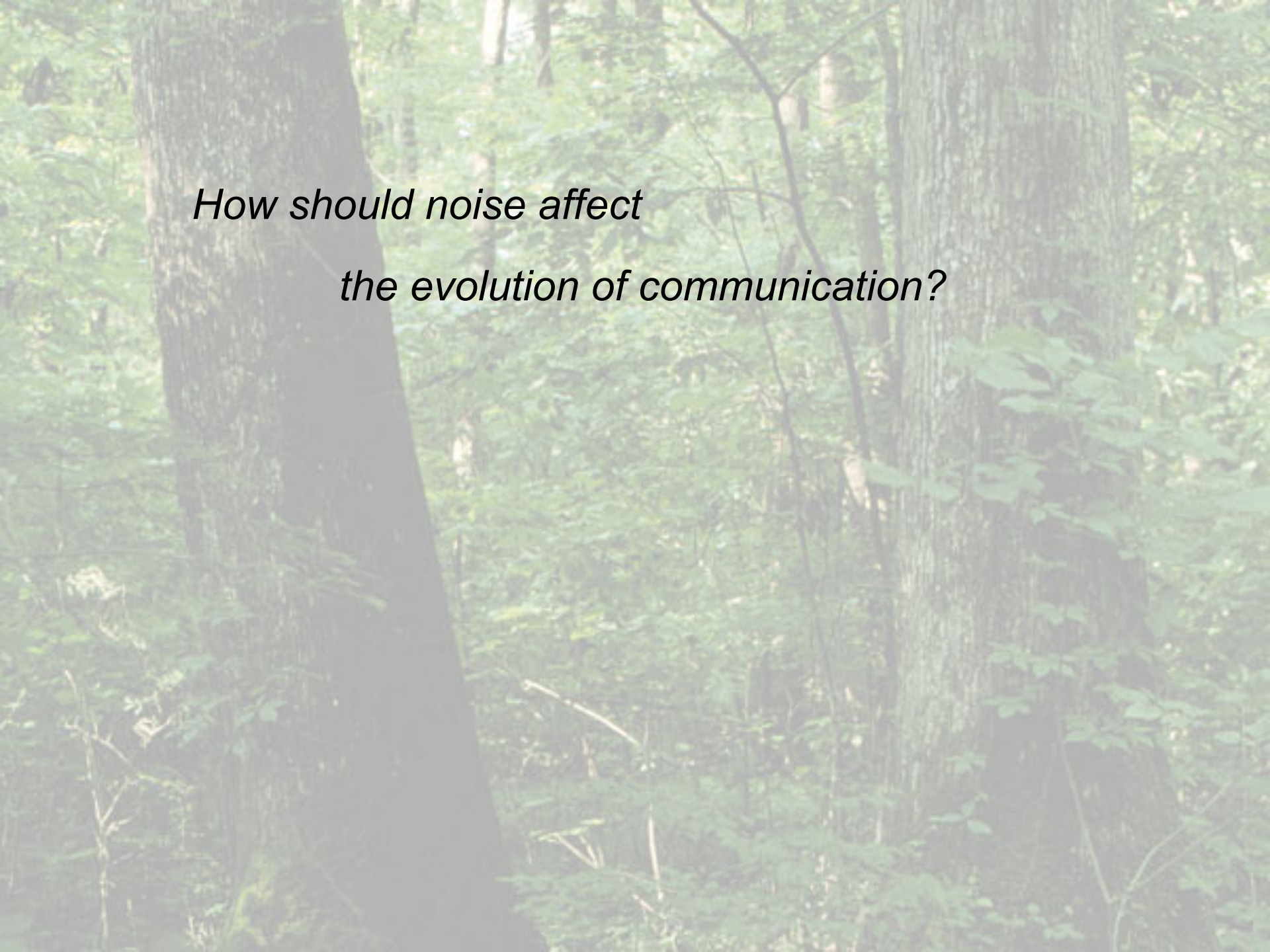
Schroeder and Wiley 1983, Godard 1993-94, Mackin 2005, Wiley 2005 ... and others

## Limitations on receivers' choices

Wollerman 1999, Wollerman and Wiley 2002(1)

## Partitioning of signal space

Wollerman and Wiley 2002(2), Luther 2007



*How should noise affect  
the evolution of communication?*



Signal Detection Theory/Decision Theory

*provides the tools for an answer*

*history*

noise and errors -- pervasive  
receiver performance evolves  
signals evolve -- current view

*news*

signalers evolve -- signal-detection view  
signaler-receiver equilibrium  
new view of the evolution of communication

*addendum (1) for what a signal is*

*history*

noise and errors -- pervasive  
receiver performance evolves  
signals evolve -- current view

*news*

signalers evolve -- signal-detection view  
signaler-receiver equilibrium  
new view of the evolution of communication

*addendum (1) for what a signal is*

A photograph of a dense forest with large trees and green foliage. The text "noise is pervasive" is overlaid in red in the center of the image.

noise is pervasive

A photograph of a dense forest with large trees and green foliage. The text "NOISE IS PERSISTENT" is overlaid in the center of the image.

NOISE IS PERSISTENT



when signals come with noise (all real communication) . . .

*receiver's behavior has four possible outcomes . . .*

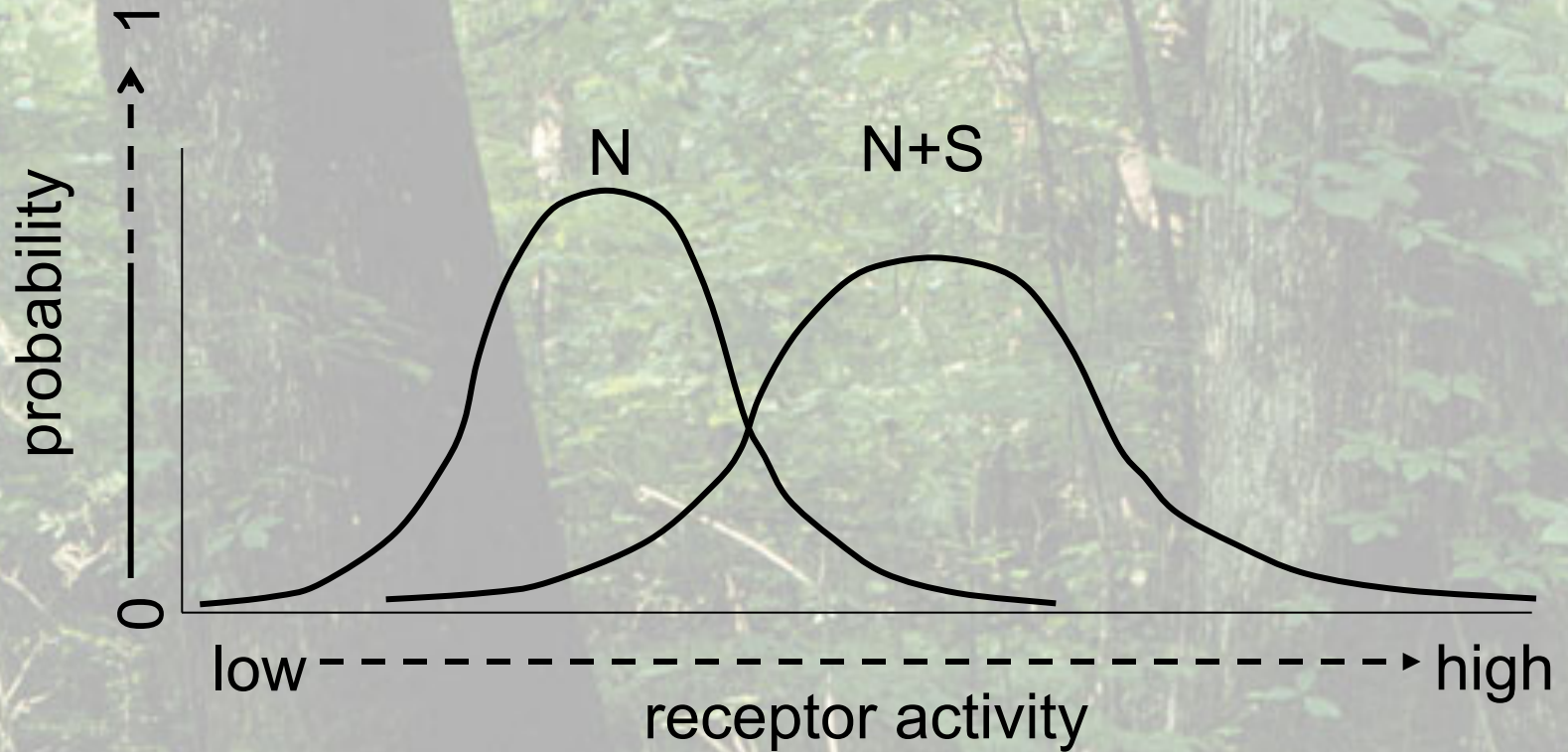
CD -- correct detection (signal, response)

MD -- missed detection (signal but no response)

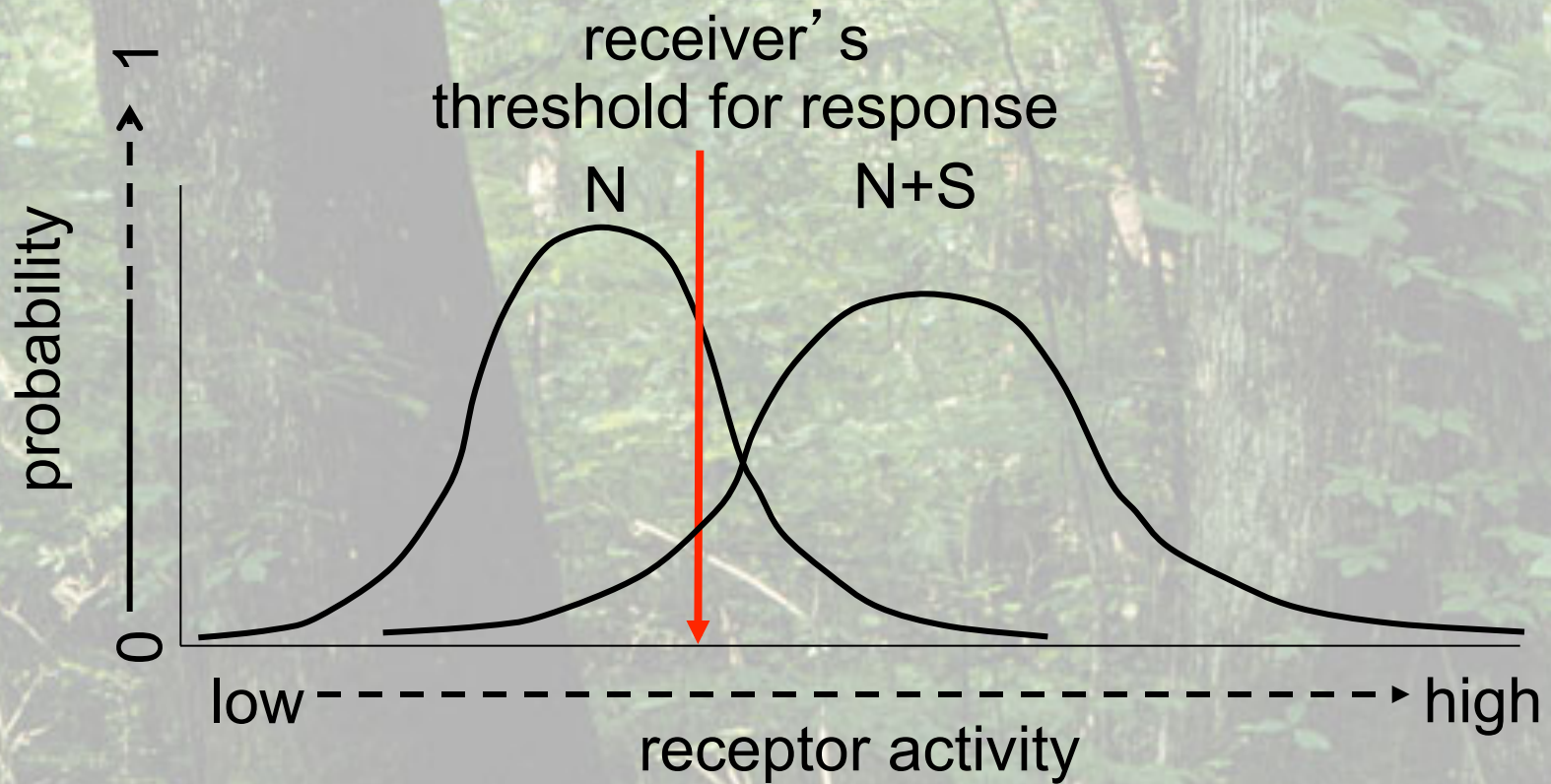
FA -- false alarm (response but no signal)

CR -- correct rejection (no signal, no response)

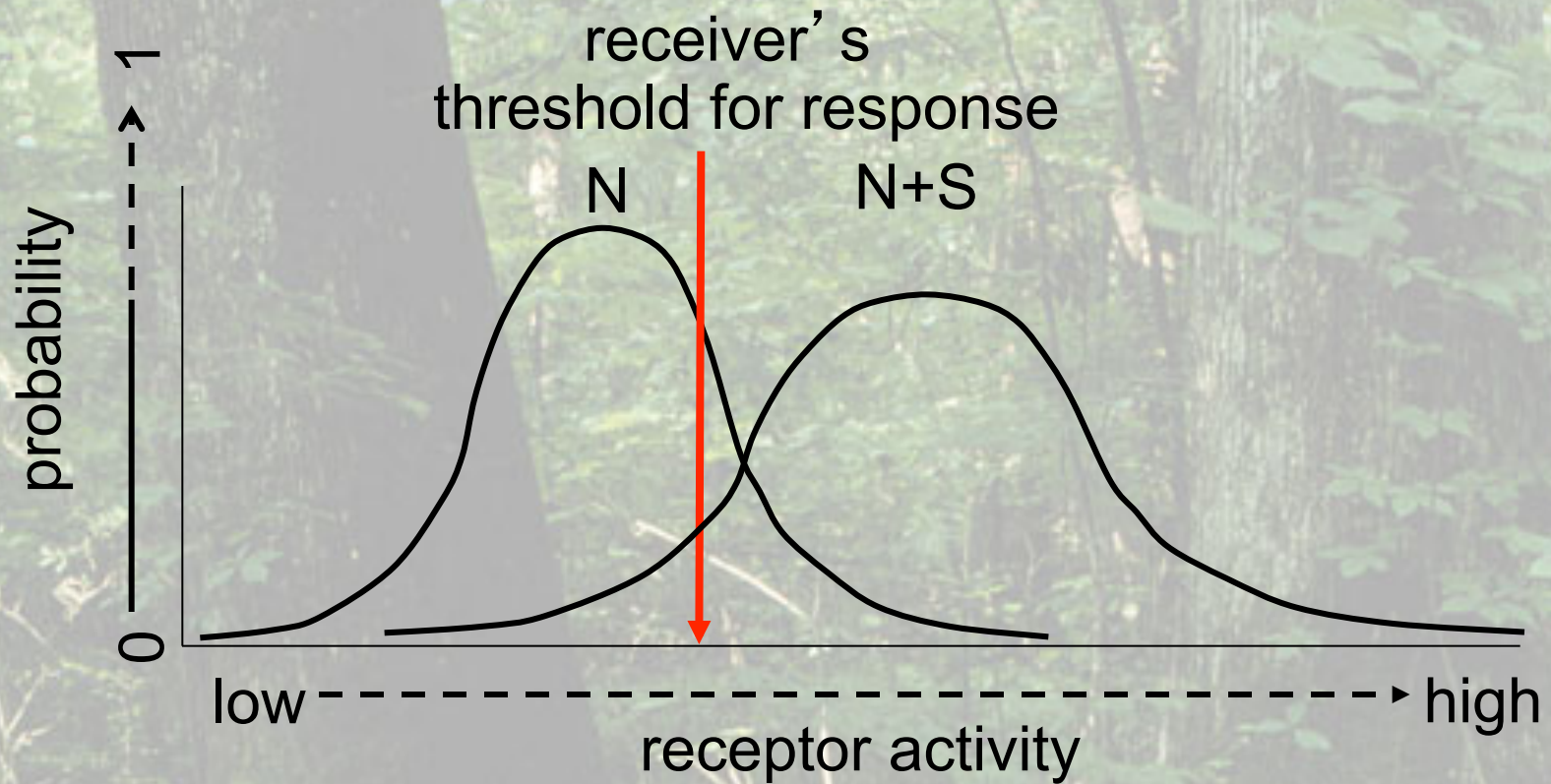
*receptors do not completely separate signals from noise*



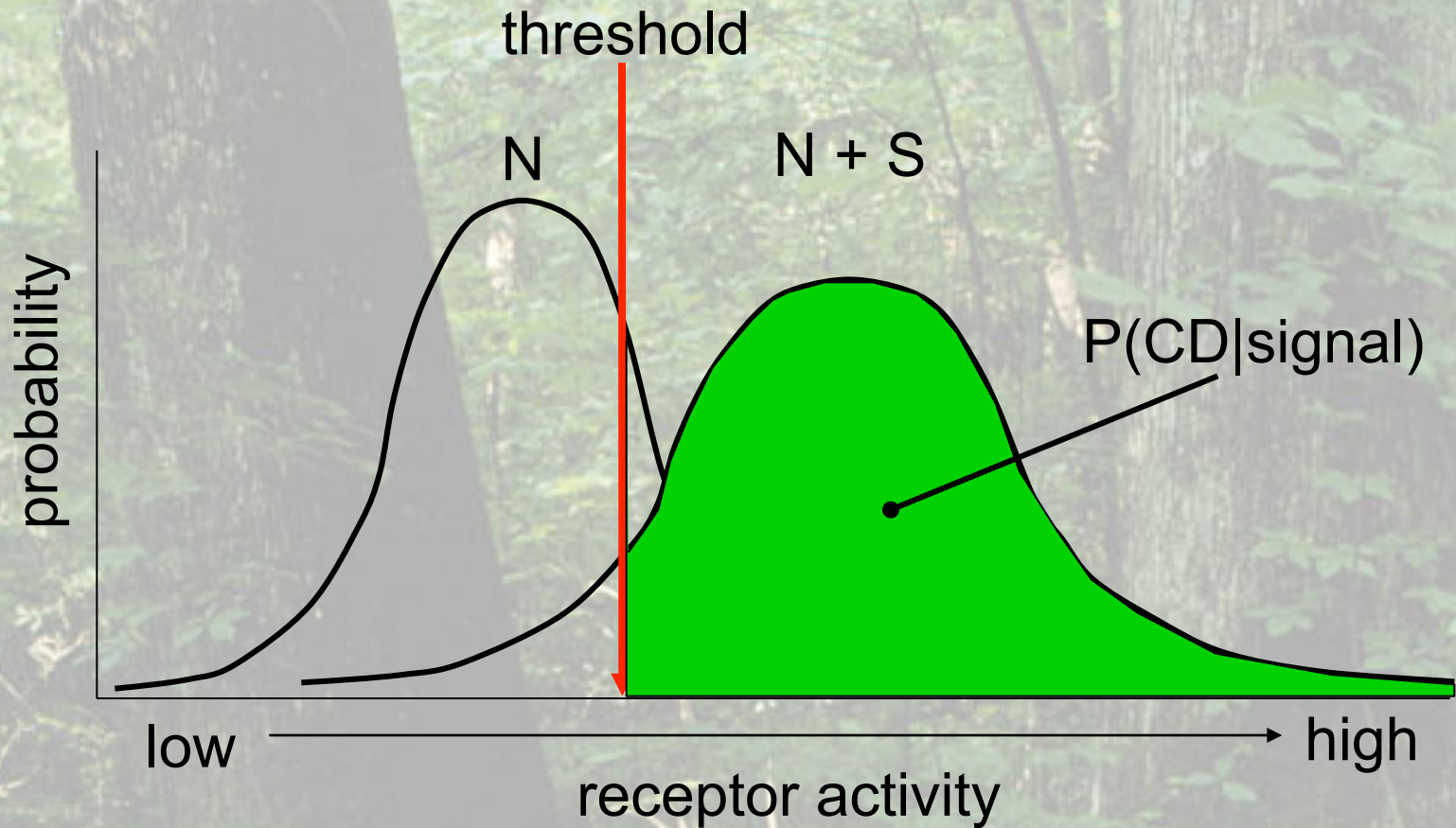
*only option is to set a criterion (threshold) for response*



*receiver's threshold has in 4 possible outcomes*



*each outcome has a probability set by the threshold and S/N*



*the 4 outcomes are mutually exclusive and exhaustive*

receiver's decision

---

		receiver's decision	
		response	no response
signal	present	<b>CORRECT DETECTION</b>	<b>MISSED DETECTION</b>
	absent	<b>FALSE ALARM</b>	<b>CORRECT REJECTION</b>

2 of the possible outcomes are *errors*

receiver's decision

---

response

no response

present

CORRECT  
DETECTION

MISSED  
DETECTION

signal

absent

FALSE  
ALARM

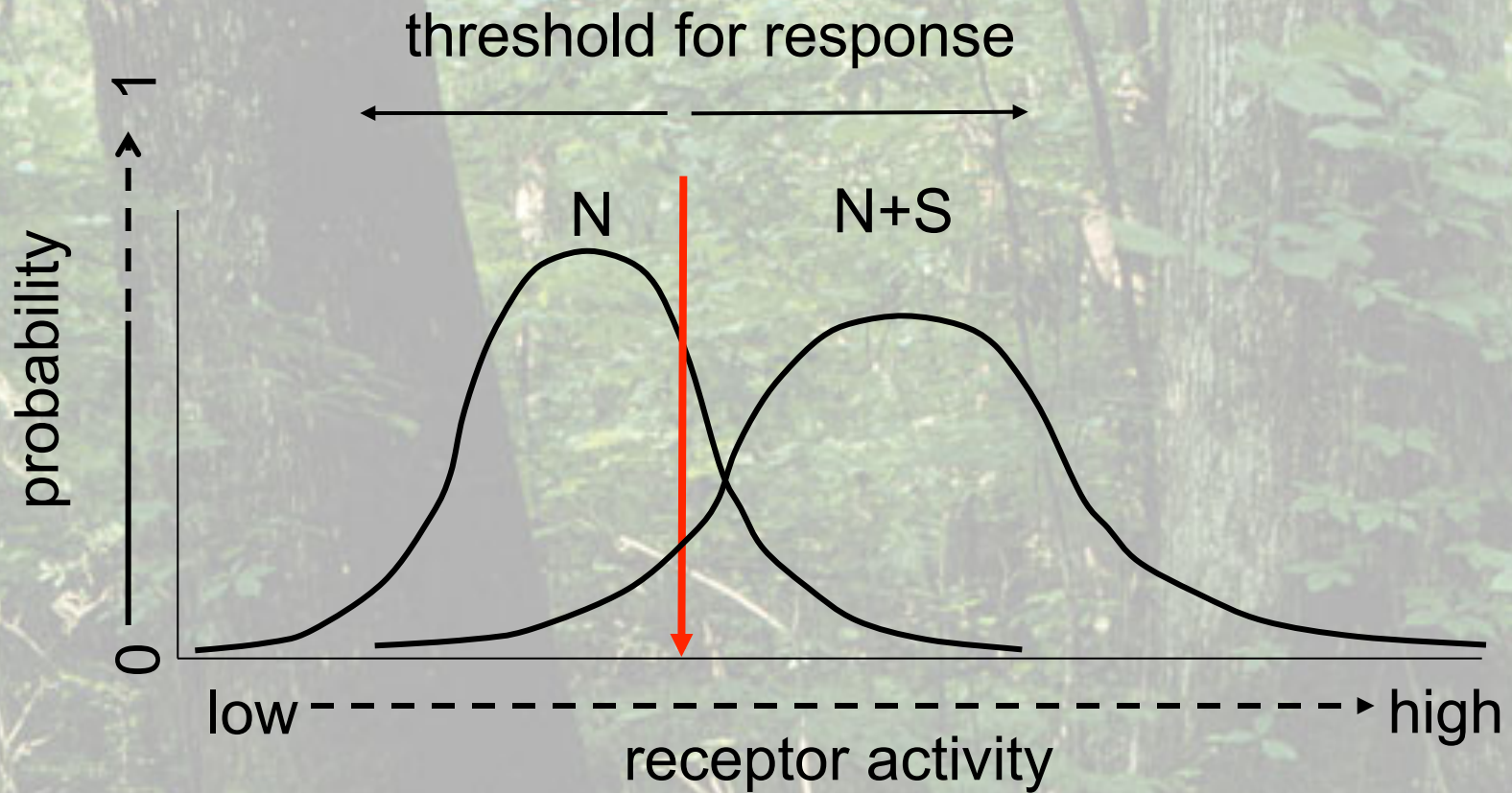
CORRECT  
REJECTION

*the 2 kinds of errors are not independent*

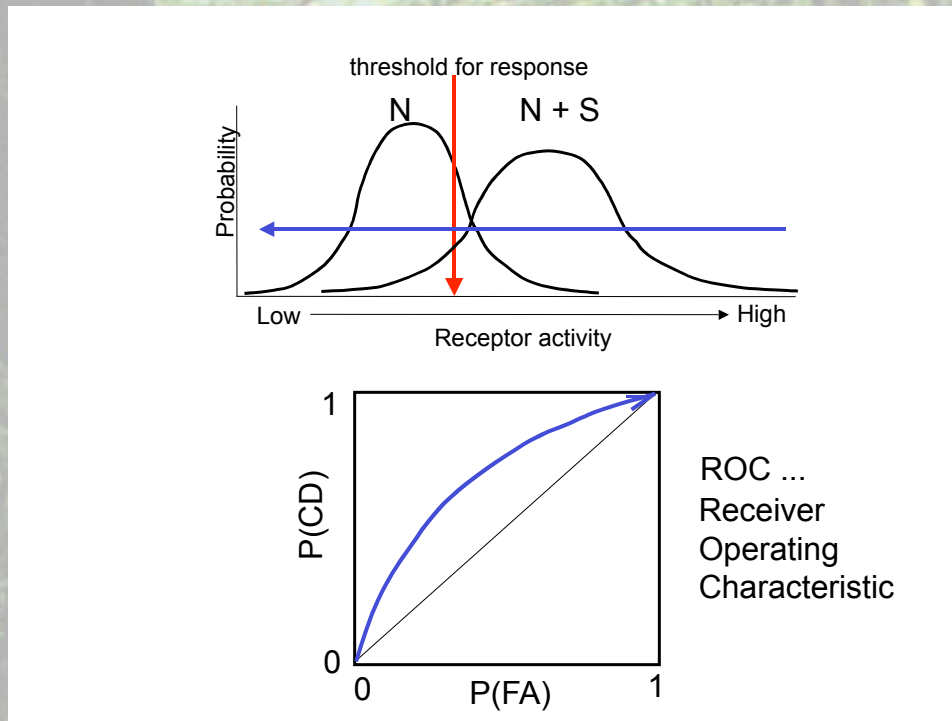
receivers cannot simultaneously minimize MD and FA



raising the threshold *decreases FA*, but *increases MD*  
lowering the threshold has the opposite effects

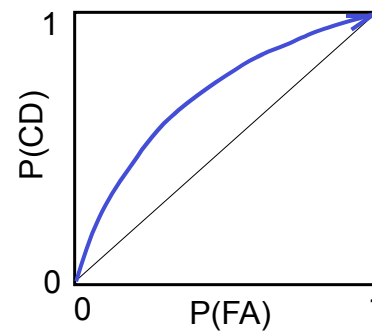
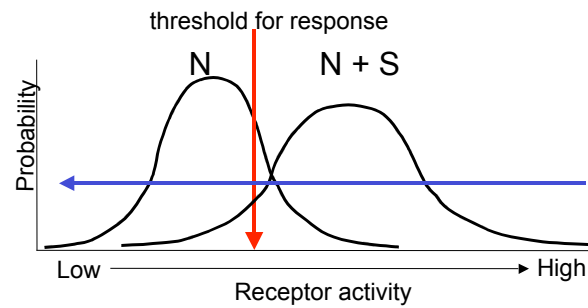


the receiver faces an *inevitable trade-off*



the ROC --  $p(\text{CD}) = f(p(\text{FA}))$  -- describes this trade-off

receivers should evolve *optimal thresholds*



ROC ...  
Receiver  
Operating  
Characteristic

*utility (overall payoff) of a threshold for a receiver*

depends on . . .

(1) location of the threshold

(2) probability that a signal occurs

when receiver samples its input

(3-6) payoffs for each of the four possible outcomes

*receiver's optimal threshold falls along a continuum  
between two extremes . . .*

**adaptive gullability . . .**

*low threshold for response . . .*

decreases MD but allows more FA

**adaptive fastidiousness . . .**

*high threshold for response . . .*

decreases FA but allows more MD

$$\begin{aligned}
 E(U) = & P(\text{signal}) * P(\text{CD} | \text{signal}) * U(\text{CD}) + \\
 & P(\text{signal}) * \{1 - P(\text{CD} | \text{signal})\} * U(\text{MD}) + \\
 & \{1 - P(\text{signal})\} * P(\text{FA} | \text{no signal}) * U(\text{FA}) + \\
 & \{1 - P(\text{signal})\} * \{1 - P(\text{FA} | \text{signal})\} * U(\text{CR})
 \end{aligned}$$

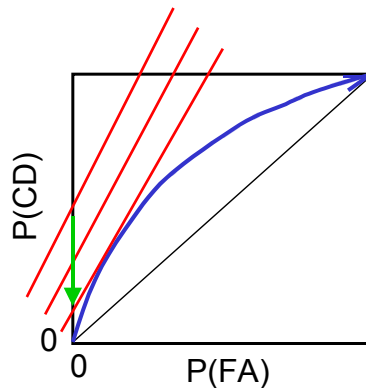
For any value of  $E(U) = U$ , we can rearrange this equation to obtain an **indifference curve** ...

$$P(\text{CD}) = \frac{(1 - s)(j - a)}{s(h - m)} P(\text{FA}) + s(j - m) - j + U$$

$$s = P(\text{signal})$$

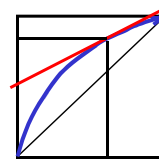
$$h, m, a, j = U(\text{CD}), U(\text{MD}), U(\text{FA}), U(\text{CR})$$

if we let  $U$  (which affects the y-intercept) vary, we can find the largest value of  $U$  possible for these conditions ...



alarm calls

$$\frac{(1 - s)(j - a)}{s(h - m)}$$



the slope is **low** when ...

s and h-m are high ... and j-a is low

for a receiver listening for true alarm calls  
when some individuals occasionally give false alarm calls

$h \gg 0$  (avoiding predation)

$m \ll 0$  (exposure to predation)

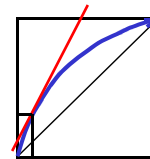
$j > 0$  and  $a < 0$  (a little time gained or lost feeding)

cryptic prey

or

optimal mates

$$\frac{(1 - s)(j - a)}{s(h - m)}$$



this value for the slope is **high** when ...

j-a is high ... and s and h-m are low

for a receiver searching for cryptic prey  
or subtly discriminable objects such as optimal mates  
when search costs are low ...

$j$  and  $m > 0$

(prospects for future success devalued by low cost of additional search)

$h > j$  and  $m$  (optimal mate or appropriate prey)

$a < 0$  (suboptimal mate or inappropriate prey)

*MD is costly*

*FA is costly*

prevailing paradigm for evolution of communication

most previous treatments of receivers' errors . . .

*just added variance to receivers' responses*



prevailing paradigm for evolution of communication

most previous treatments of receivers' errors . . .

just added variance to receivers' responses

the result . . .

*just substitute average payoffs for fixed payoffs*

prevailing paradigm for evolution of communication

*receiver is assumed to benefit from responding (on average) . . .*

otherwise receiver would evolve not to respond

so signaling would not pay

and no communication would occur

receivers "must get what they want" . . . Grafen 1990b

prevailing paradigm for evolution of communication

reliable (on average) signaling occurs

if and only if

*signals are **costly** and **condition-dependent** (revealing)*

Grafen (1990a,b) somewhat similar to Zahavi (1975)

prevailing paradigm for evolution of communication

reliable (on average) signaling occurs

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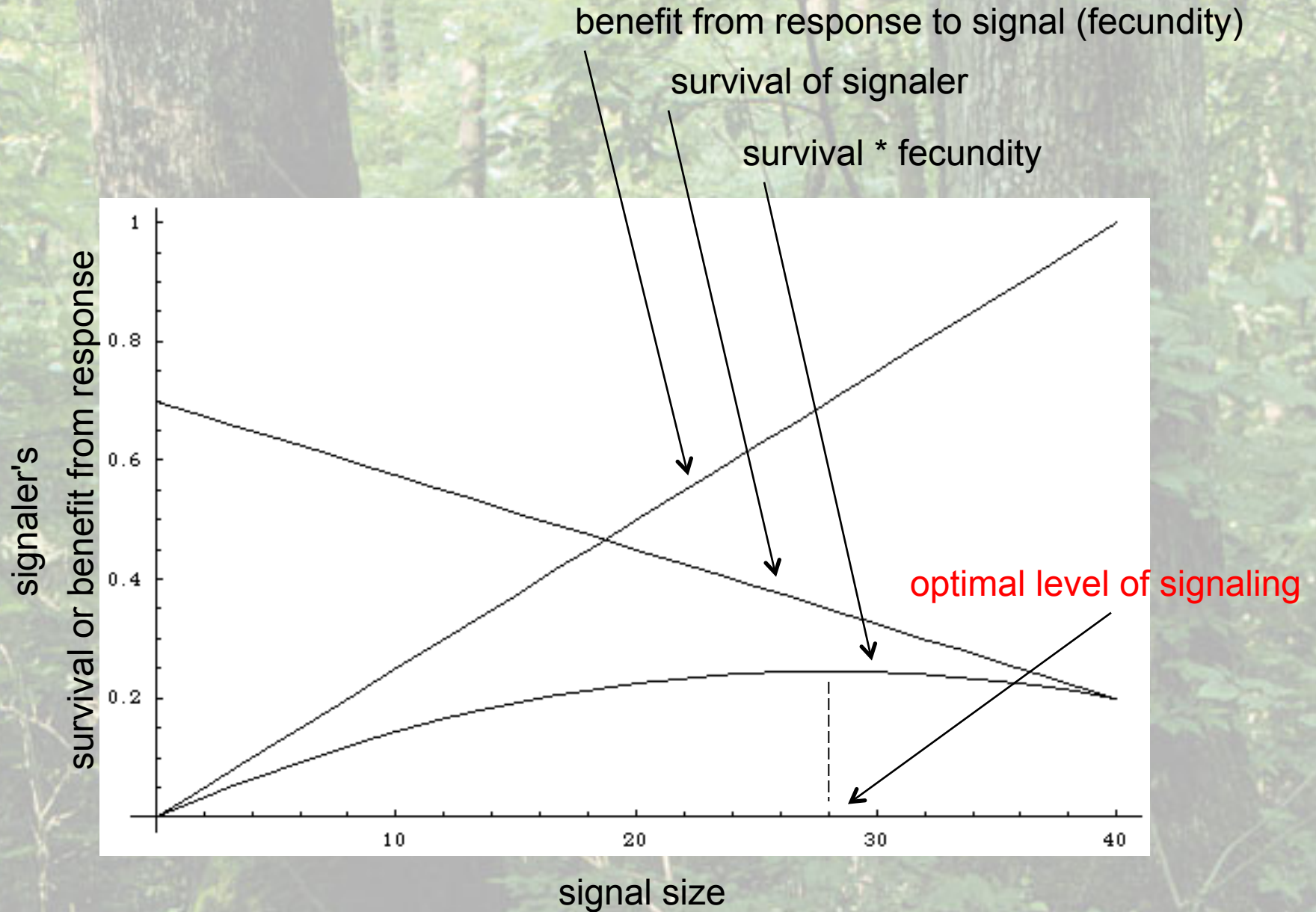
*signals are costly and condition-dependent (revealing)*

because each individual has

*a condition-dependent optimal level of signaling*

Grafen (1990a,b) somewhat similar to Zahavi (1975)

prevailing paradigm for evolution of communication

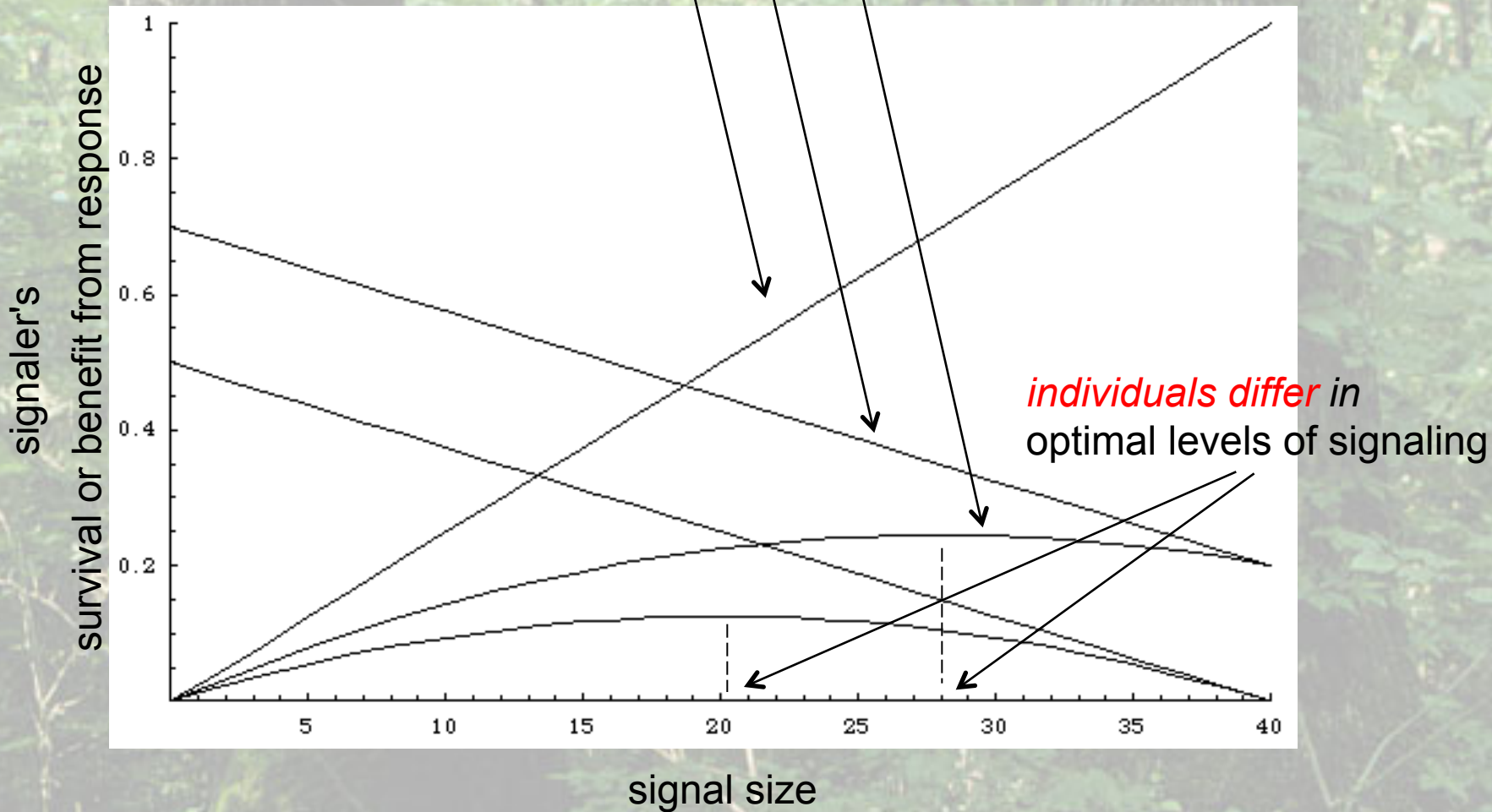


prevailing paradigm for evolution of communication

benefit from response to signal (fecundity)

survival of signaler

survival \* fecundity



prevailing paradigm for evolution of communication

receiver is largely out of the picture

*after a few initial assumptions*



*signal-detection approach differs from the prevailing approach*



signal-detection paradigm

*receivers' optimal performance* depends on . . .  
*noise . . . but also the signal's properties . . .*  
which depend on the signaler's effort

## signal-detection paradigm

*receivers' optimal performance* depends on . . .  
noise . . . but also the signal's properties . . .  
which depend on the signaler's effort

*signaler's optimal effort* depends on . . .  
*signal's cost* . . . *but also its benefit* . . .  
which depends on receiver's performance

signal-detection paradigm

*receivers* evolve in response to behavior of *signalers*

and

*signalers* evolve in response to behavior of *receivers*

*signal-detection paradigm*

is there a joint optimum in communication . . .

*a signal-detection equilibrium?*

from receiver's perspective . . .

*higher signal level favors higher optimal thresholds*

because  $p(\text{FA})$  decreases for any  $p(\text{MD})$

but as signal level increases . . .

*higher thresholds have diminishing benefits*

because  $p(\text{CD})$  approaches 1.0

from signaler's perspective . . .

*higher signal level requires . . .*

greater exaggeration of signals . . .

and consequently *greater effort*

also results in *greater receiver-dependent benefit*

higher optimal thresholds of intended receivers result in . . .

higher probability of responses by receivers

*these benefits have diminishing returns*

because  $p(\text{CD})$  approaches 1.0

marginal benefits . . . a decreasing function of effort

marginal costs . . . constant or increasing function of effort

if signalers adjust exaggeration of signals

(based on current receivers' thresholds)

and receivers adjust thresholds

(based on current exaggeration of signals)

*result might be a signaler-receiver equilibrium*

**exaggeration of signals** by signalers reaches an optimum

at which **receiver performance** also reaches an optimum

signal-detection equilibrium: doing the math

signaler's optimal signal level  $snlevel^* =$

$$snlevel \mid \max [ u_S( s_S(snlevel), th^*(snlevel), br_S, ps ) ]$$

$snlevel$ , signal level in relation to noise  
 $u_S$ , signaler's utility  
 $s_S$ , signaler's survival  
 $th$ , receiver's threshold ( $th^*$ , optimal)  
 $br_S$ , signaler's benefit from a response  
 $ps$ , probability of a signal



signal-detection equilibrium: doing the math

signaler's optimal signal level  $snlevel^* =$

$snlevel \mid \max[ u_S(s_S(snlevel), th^*(snlevel), br_S, ps) ]$

receiver's optimal threshold  $th^* =$

$th \mid \max[ u_R(p[outcomes](th), payoff[outcomes], snlevel^*, ps) ]$

$u_R$ , receiver's utility

signal-detection equilibrium: doing the math

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$th \mid \max[ u_R(p[outcomes](th), payoff[outcomes], snlevel^*, ps) ]$

signal-detection equilibrium: doing the math

in Mathematica . . .

define the receiver's and signaler's utilities

find their maxima across all possible signal levels

by finding the root of  $\partial(\text{utility})/\partial(\text{signal level}) = 0$

signal-detection equilibrium: doing the math

some constants and functions . . .

**Gaussian PDF's** for noise (N) and signal + noise (SN)

mean | N = 0, sd | N = 1.0

mean | SN = signal level, sd | SN = sd | N = 1.0

$u_R$  = receiver's utility . . . defined earlier !

$ps_R$  = p(receiver encounters a signal)

receiver's payoffs

$d_R$

$m_R$

$f_R$

$r_R$

signal-detection equilibrium: doing the math

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dR

mR

fR

rR

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$f_R$

$r_R$



signal-detection equilibrium: doing the math

normal PDF's for noise alone (N) and signal+noise (SN)

mean | N = 0, sd | N = 1.0

mean | SN = signal level, sd | SN = sd | N = 1.0

$u_R$  = receiver's utility ... defined earlier !

$ps_R$  = p(receiver encounters a signal)

receiver's payoffs for **mate-choice** task . . .

$d_R = 2.0$

$m_R = 0.9$

$f_R = 0.1$

$r_R = 1.0$

← false alarm is bad news!

see addendum (2) for an alarm-call task

signal-detection equilibrium: doing the math

signaler's signal level  $\propto$

signal exaggeration  $\propto$

signaler's effort  $\propto$

cost  $\propto$

survival

signal-detection equilibrium: doing the math

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signal exaggeration  $\propto$

signaler's effort  $\propto$

cost  $\propto$

survival

signal-detection equilibrium: doing the math

signaler's signal level  $\propto$

signal exaggeration  $\propto$

signaler's effort  $\propto$

cost  $\propto$

survival

signal-detection equilibrium: doing the math

$$\text{signaler's cost} = sS / \text{maxsS}$$

survival relative to maximal survival (without signaling)

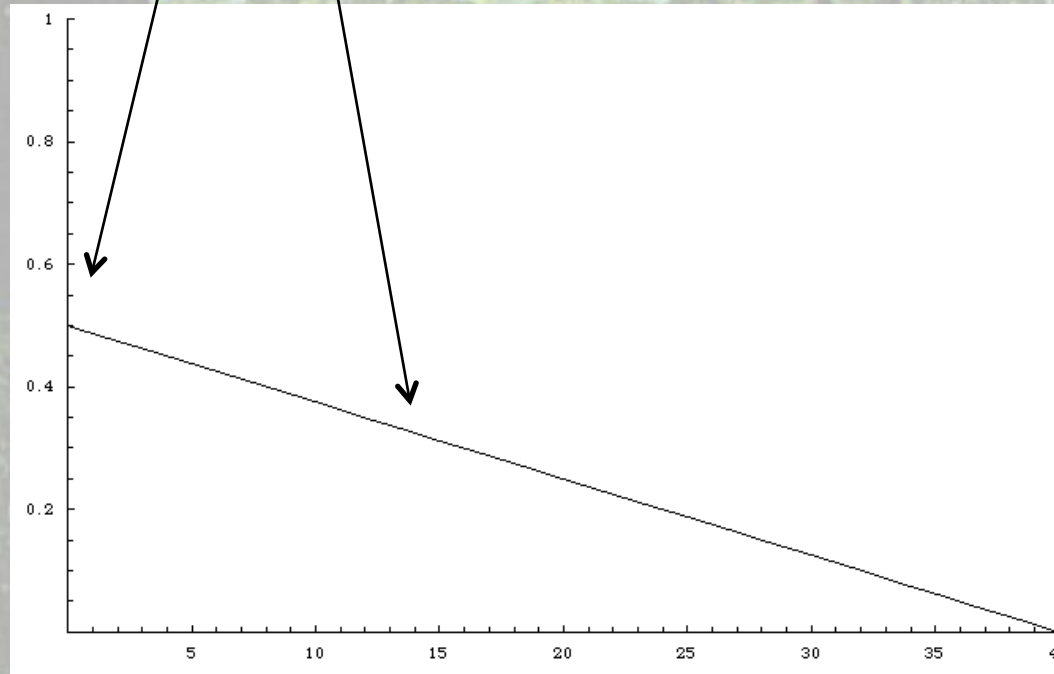
# Signal-Detection Equilibrium: Doing the Math

$$\text{signaler's cost} = sS / \text{maxsS}$$

intercept = maximal survival of signaler (maxsS)

slope = marginal cost of exaggeration (mcX)

signaler's  
survival  
sS



signal level  
(signal exaggeration)  
(signaling effort)

## Signal-Detection Equilibrium: Doing the Math

**signaler' s benefit from receiver**  $brS =$

probability(response by receiver)  $\times$

benefit (fecundity) for signaler from a response

any response outcome counts . . .

CD, correct detection of signal by receiver

FA, response when signaler present . . . despite absence of signal !

signal-detection equilibrium: doing the math

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any response outcome counts . . .

CD, correct detection of signal by receiver

FA, response when signaler present . . . despite absence of signal !



signal-detection equilibrium: doing the math

signaler's utility  $u_S =$

survival \* fecundity =

$(p[\text{signal}] + p[\text{no signal}]$

$p[\text{encounter}] \text{max}_S \text{relativeSurvival} \text{br}_S =$

$p_{sS} p_e \frac{s_S}{\text{max}_S} \text{br}_S + (1 - p_{sS}) p_e \text{max}_S \text{br}_S$

when signal occurs  $\text{max}_S$  cancels

when signal does not occur there is no cost (relativeSurvival = 1)

relativeSurvival =  $s_S/\text{max}_S$



signal-detection equilibrium: doing the math

to calculate **signaler's utility**  $u_S$

for a particular signal level **snlevel** . . .

first calculate *optimal threshold for receiver*  $th^*$

for this **snlevel**

then calculate *utility for signaler*  $u_S$

for this **snlevel** and this  $th^*$

signal-detection equilibrium: doing the math

to calculate

**optimal utility** for the signaler

across all possible signal levels

use FindRoot(  $\partial u_S / \partial s_{\text{level}}$  )

Gracias, Mathematica!

for a set of conditions (constants) . . .

maxsS, mcX, brS (payoffs for signaler)

pdR, pmR, pfR, pjR (payoffs for receiver)

psS, peR (signaling rate, encounter probability)

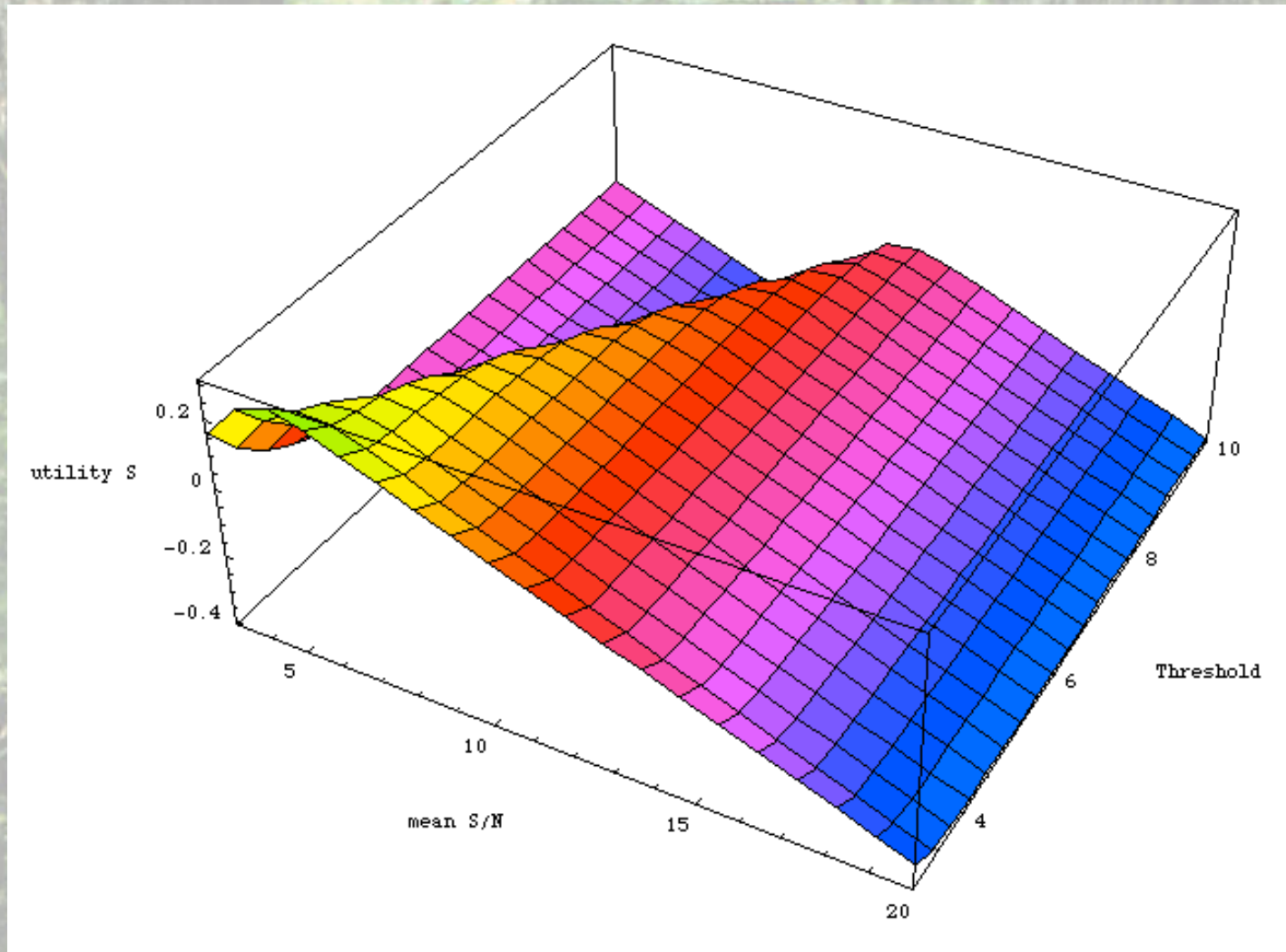
signal-detection equilibrium: doing the math

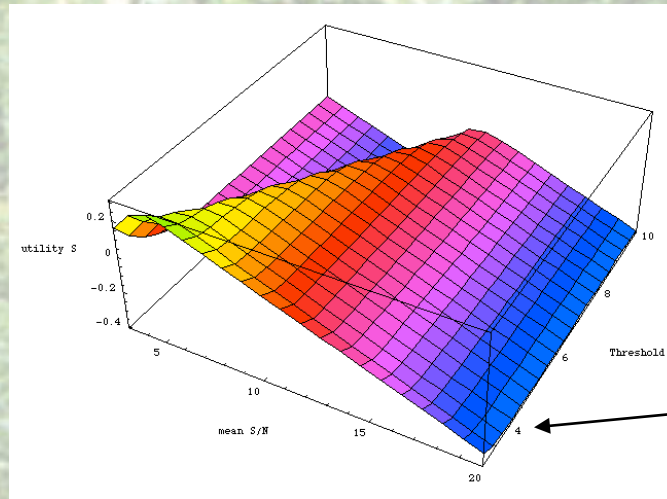
a signaler has an

**optimal level of signal exaggeration** (effort, cost)

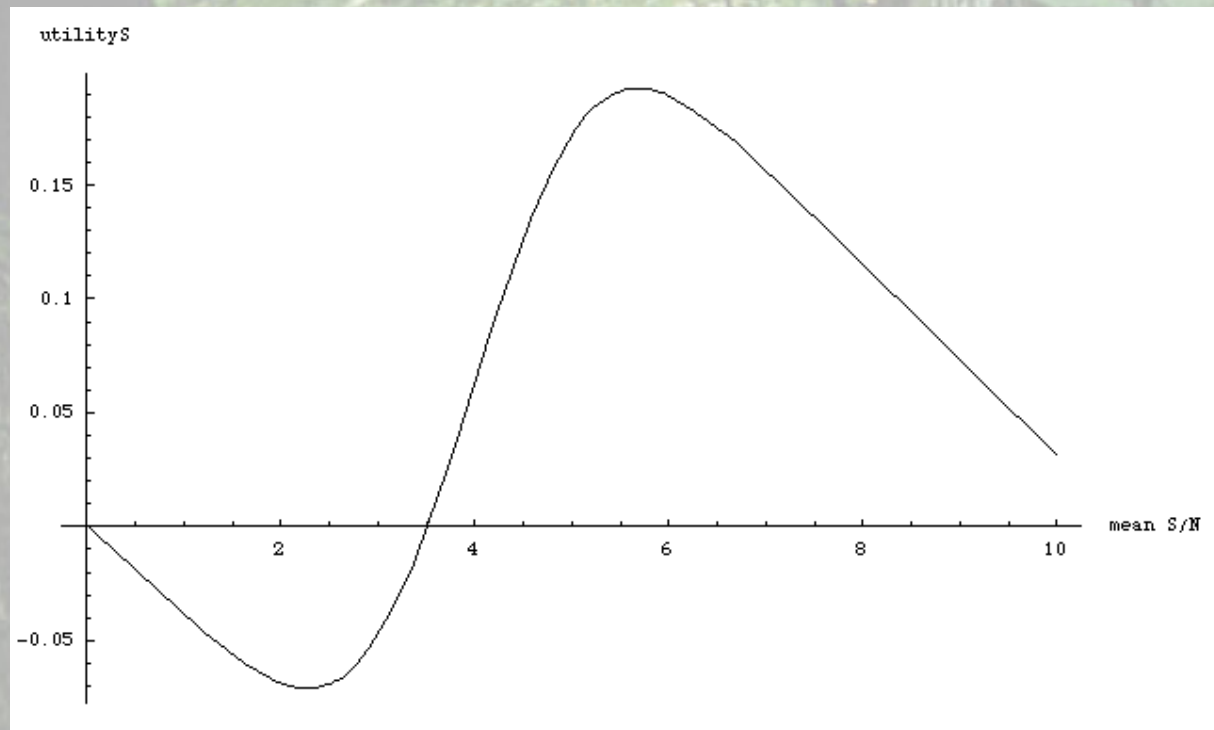
signaler's utility  $u_S$

*depends on exaggeration (meanSN) and receiver's threshold*



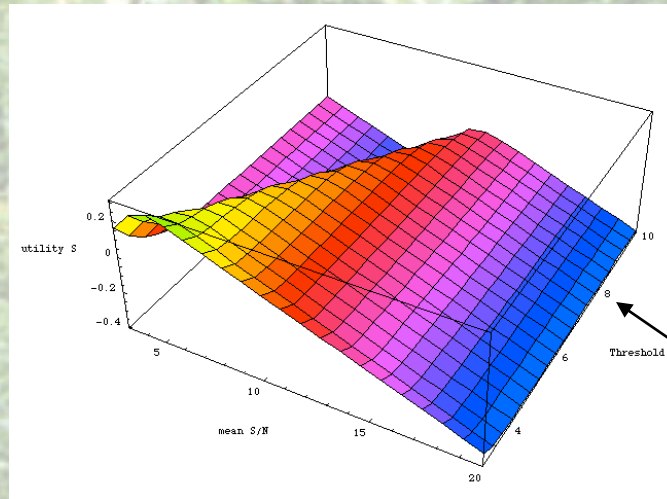


threshold = 4



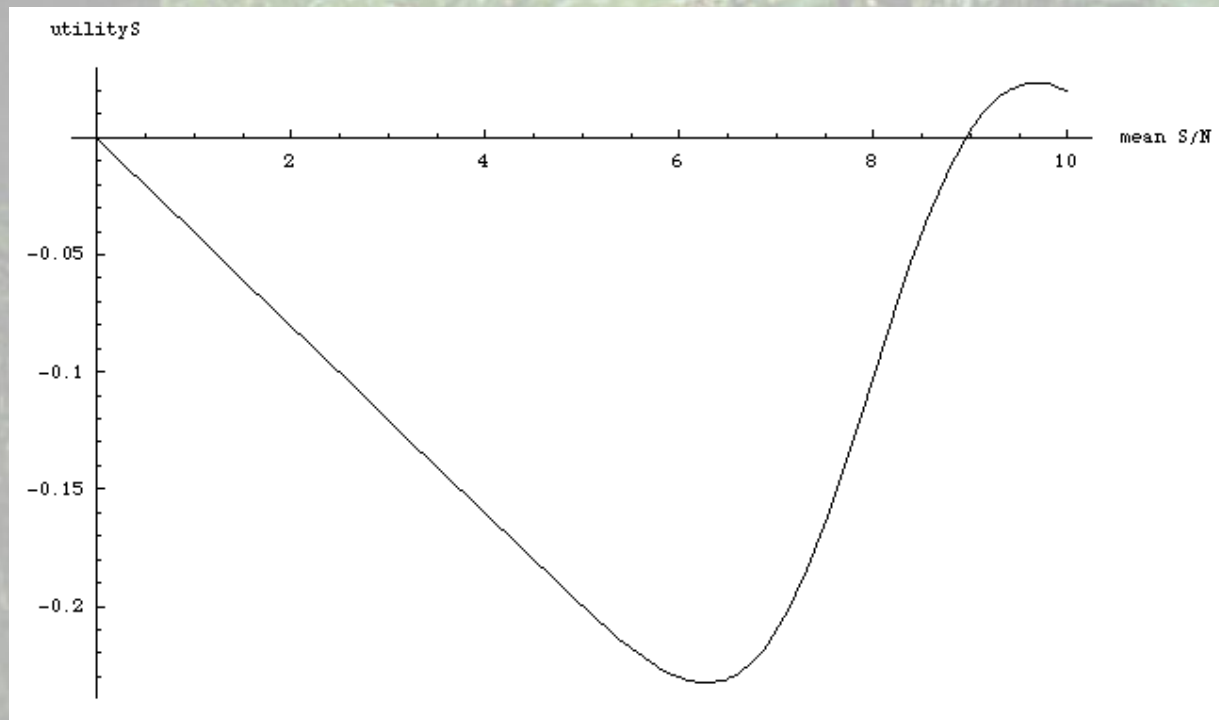
signaler's  
utility (uS)

exaggeration (meanSN)



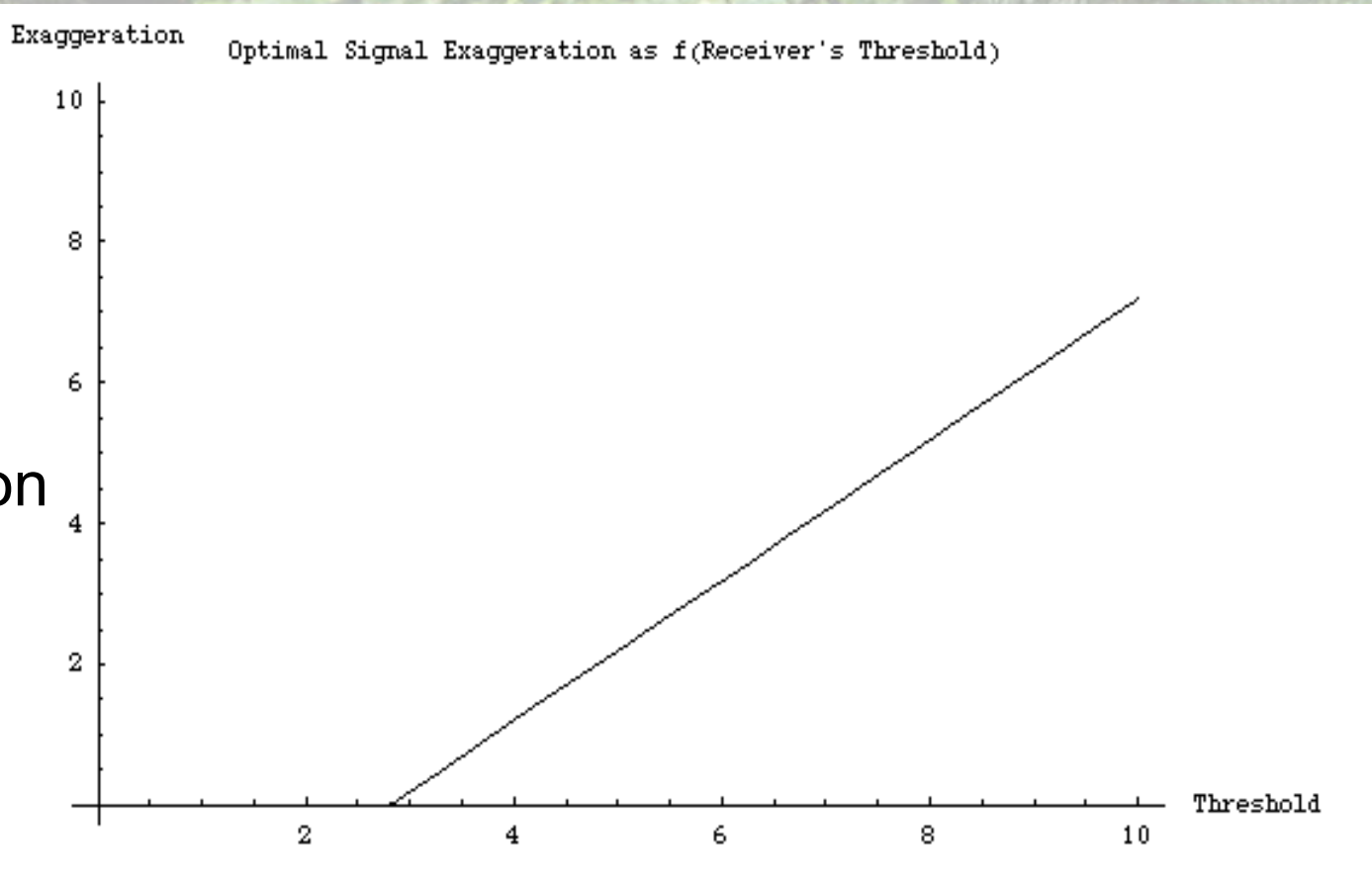
threshold = 8

signaler's  
utility (uS)



exaggeration (meanSN)

# optimal signal exaggeration as a function of receiver's threshold



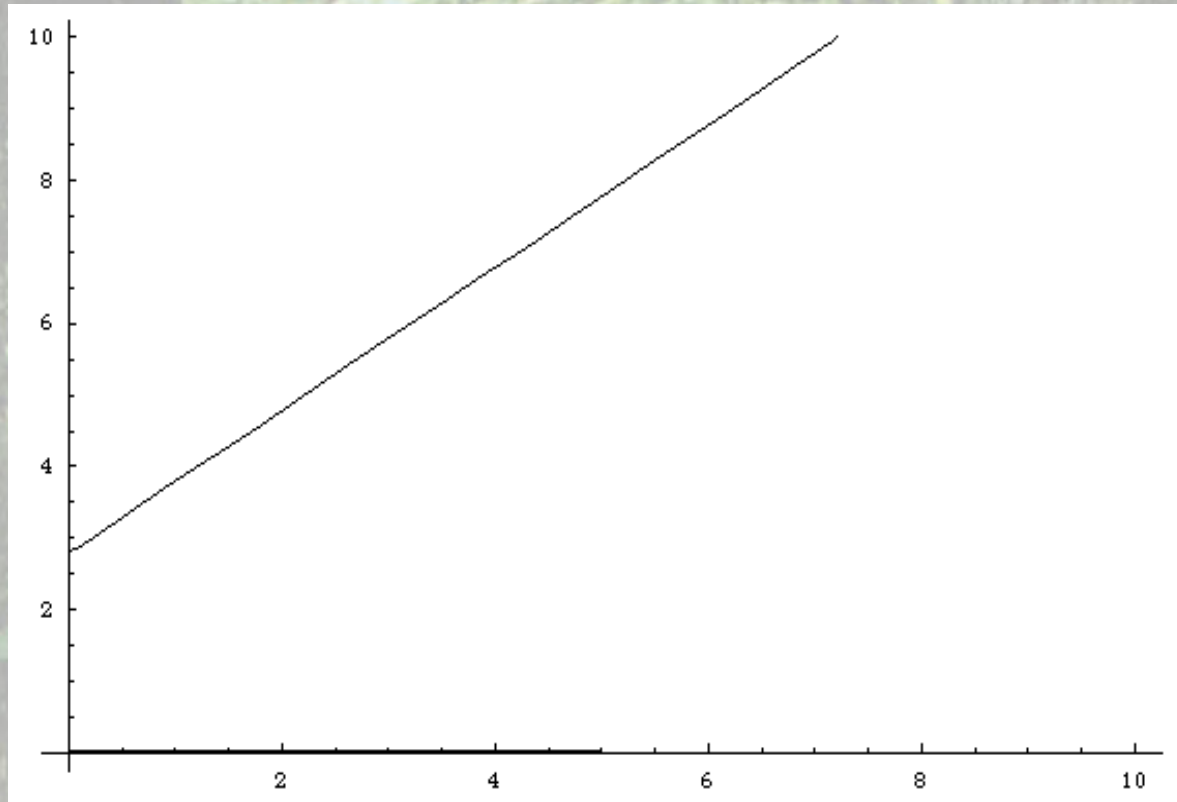
optimal  
exaggeration

threshold



receiver's threshold  
as a function of optimal signal exaggeration

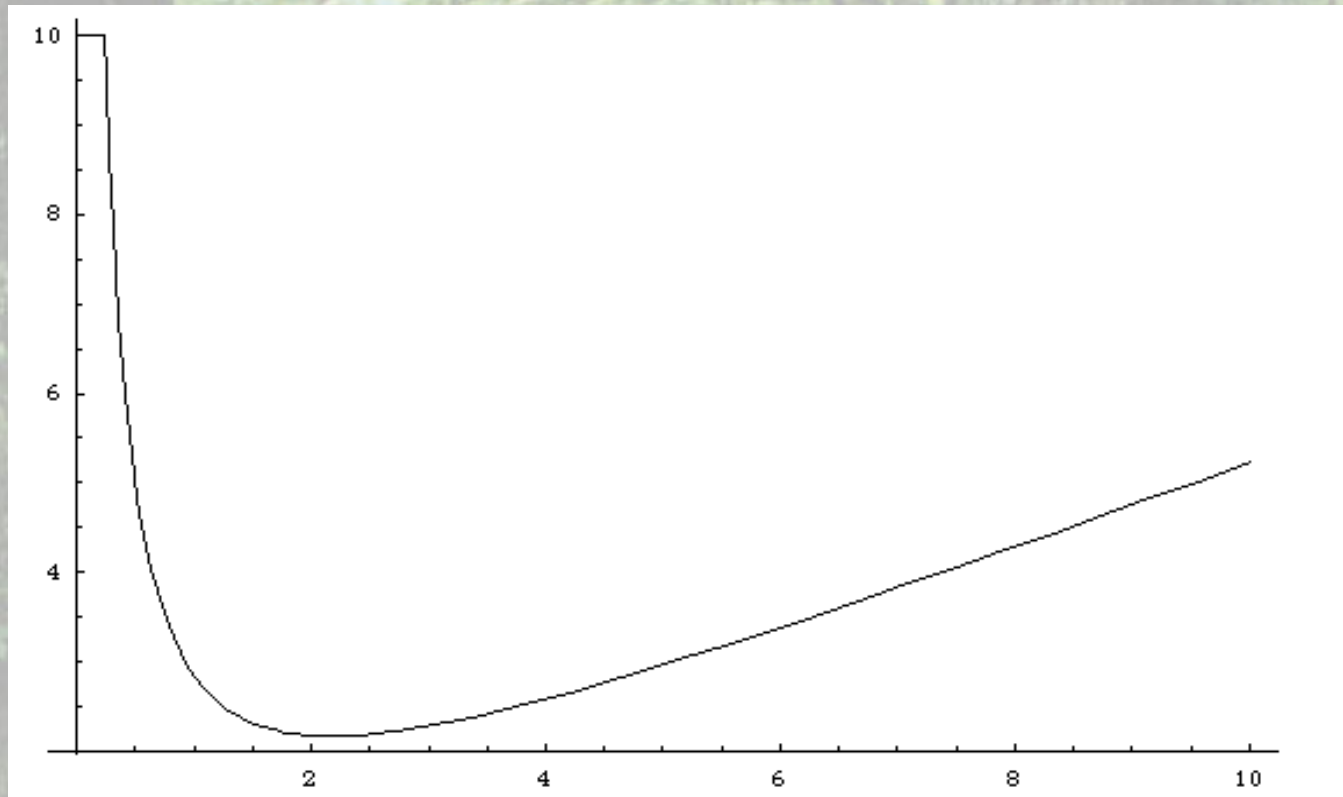
threshold



optimal exaggeration

receiver's **optimal threshold**  
as a function of exaggeration

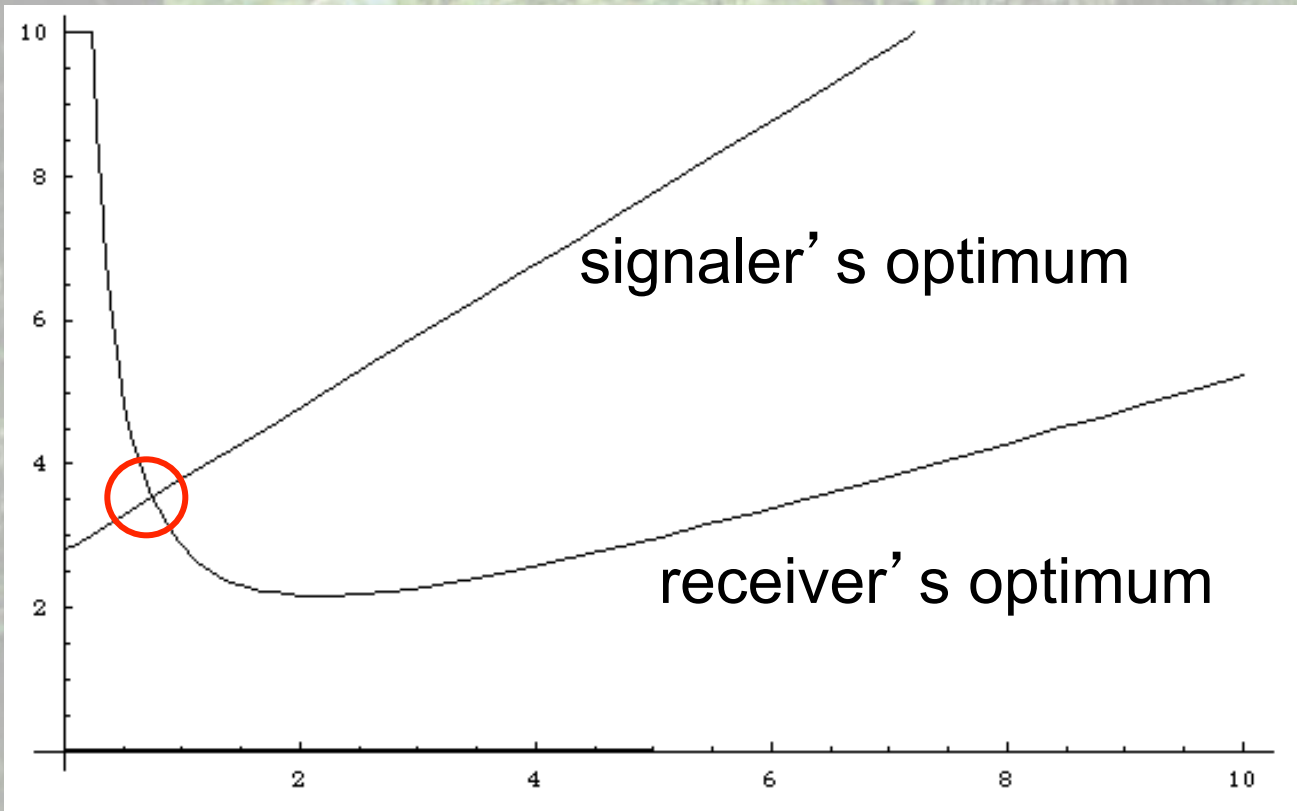
optimal  
threshold



exaggeration

# signal detection equilibrium

threshold



exaggeration

signal-detection equilibrium: doing the math

both receiver and signaler thus have  
optima for performance

signal-detection equilibrium: conclusions

perhaps a general conclusion . . .

**any adapting signaler-receiver system**

in a particular situation

evolves toward

**a joint optimum**

for signaler efficiency and receiver performance

signal-detection equilibrium: conclusions

just as in costly condition-dependent signal CCDS theory,

**signalers evolve an optimal effort**

just as in signal-detection SD theory,

**receivers evolve an optimal performance**

signal-detection equilibrium: conclusions

**signals do not reach maximal efficiency**

(further exaggeration would improve  
probability of intended response)

**responses to not reach maximal performance**

(further exaggeration would reduce errors)

## signal-detection equilibrium: conclusions

evolution does not result in perfect communication

signalers will not

always produce signals with the intended effect

receivers will not

always avoid errors



signal-detection equilibrium: conclusions

signalers are always subject to . . .

unresponsive and unintended receivers

receivers with different constraints on performance (eavesdroppers, rivals)

can always evolve responses to exploit signalers

signal-detection equilibrium: conclusions

**receivers are always subject to deception**

they do not always "get what they want"

signalers with different constraints on signaling

can always evolve signals to exploit receivers

deception is an exception to the rule of "continuity in everything"

signal-detection equilibrium: conclusions

Krebs and Dawkins (1985) were correct ...

manipulation is an unavoidable consequence of communication

but *reliability is the predominant feature of communication*

# Signal Detection Equilibrium theory avoids some weaknesses of CCDS theory

(1) predictions that reliable signaling requires  
*costs for signalers and benefits for receivers*  
are *not strong predictions*

all signals have some costs

cost-free signals are difficult to imagine

all responses have benefits on average

otherwise responses cannot evolve by selection

alternative hypotheses . . .

are indistinguishable from the null hypothesis\*

\*communication is non-adaptive . . . evolves randomly . . . rather than by selection

(2) CCDS theory predicts *misleading costs for signalers*

because CCDS theory does not take into account  
adaptive adjustments by receivers

# Signal Detection Equilibrium theory

predicts optimal costs for signalers

that take into account **adaptive adjustments by receivers**

# Signal Detection Equilibrium theory

predicts the amount and the **direction of signal exaggeration**

exaggeration of signals should

increase performance of intended receivers

decrease performance of *unintended* receivers

because noise varies across environments

signals should adapt to the environment

# Signal Detection Equilibrium theory

signals should evolve to *minimize costs*

for any increase in performance of intended receivers

signalers should evolve to *maximize efficiency* of signaling

increased costs are only incidental



# Signal Detection Equilibrium theory

focuses on **efficiency** of signals

efficiency of signaling =

( benefits from signaling \* survival of signaler )

---

( benefits without signaling \* survival without signaling )

focus solely on the costs of signals is misdirected

# Signal Detection Equilibrium theory

predicts possibilities for manipulation

by **unresponsive and unintended receivers**

(subject to different constraints on performance  
in comparison to intended receivers)

by **deceptive signalers**

(subject to different constraints on signaling  
in comparison to preferred signalers)

# Signal Detection Equilibrium theory

evolution of communication is more complicated than  
"costs of signals" and "benefits to receivers"

# Signal Detection Equilibrium theory

previously neglected variables include . . .

probabilities and payoffs of **all four outcomes** for receivers

probabilities of signals (when receiver is attending)

probabilities of responses

by intended receivers

by unintended receivers

payoffs for signaling as a function of effort

from each category of receiver

all of these measures ... in different environments

# Signal Detection Equilibrium theory

neglected variables include . . .

probabilities and payoffs of all four outcomes for receivers

**probabilities of signals** (when receiver is attending)

probabilities of responses

by intended receivers

by unintended receivers

payoffs for signaling as a function of effort

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probabilities and payoffs of all four outcomes for receivers

probabilities of signals (when receiver is attending)

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# Signal Detection Equilibrium theory

neglected variables include . . .

probabilities and payoffs of all four outcomes for receivers

probabilities of signals (when receiver is attending)

probabilities of responses

by intended receivers

by unintended receivers

payoffs for signaling **as a function of effort**

from each category of receiver

all of these measures ... in different environments

# Signal Detection Equilibrium theory

neglected variables include . . .

probabilities and payoffs of all four outcomes for receivers

probabilities of signals (when receiver is attending)

probabilities of responses

by intended receivers

by unintended receivers

payoffs for signaling as a function of effort

from each category of receiver

all of these measures ... **in different environments**



mathematical exploration of the joint optima of  
receivers' performance and signalers' effort  
*has just begun!*

*stay tuned !*



# Signal Detection Equilibrium theory

addendum (1)

what is a signal?

the essential feature of signals  
determines the essential features of communication

# Signal Detection Equilibrium theory

a signal is a pattern of energy (or matter)

that **elicits a response** from a receiver

but **does not provide all of the power** for the response

# Signal Detection Equilibrium theory

because a signal does not provide all of the power for a response . . .

a receiver is a mechanism that . . .

associates signals with responses

it requires . . . transducers, gates, amplifiers, effectors

for instance . . . receptors, cns, musculo-skeletal system

# Signal Detection Equilibrium theory

because a signal does not provide all of the power for a response . . .

**receiver is in control** -- at least of the response

but receiver is **also exposed**

because receiver uses low-power signals for decisions

receiver is inevitably subject to constraints  
on detecting and discriminating signals in noise

. . . open to possibilities of signals from unexpected signalers

. . . inherently open to the possibility of deception

# Signal Detection Equilibrium theory

signaler is also in control -- at least of the signal

but signaler is also exposed

because the signaler relies on receivers' power and decisions

signaler is inevitably subject to constraints

on directing signals to intended receivers

. . . open to possibilities of unresponsive/unintended receivers

. . . inherently open to the possibility of eavesdropping

# Signal Detection Equilibrium theory

no need for a **distinction between signal and index**

insufficient power of a signal is enough

no need for a **specialized communicative function** for a signal

predictable responses by a receiver are enough

definition of a signal applies to all communication (all signaling)

electronic, organismal, cellular, molecular

nevertheless . . .



# Signal Detection Equilibrium theory

evolving (living) signalers and receivers  
have a special property . . .

both signaling and receiving should evolve  
to maximize the utility of each

caveat -- we should not expect  
all organisms to have reached an adaptive optimum  
maladaptive (nonadaptive) behavior can result from  
conditions changing faster than adaptation  
genetic drift  
migration from populations in other environments  
genetic or developmental constraints  
(valleys in the adaptive landscape)

because SDE theory makes quantitative predications about the  
direction and level of exaggeration of signals  
and the performance of receivers . . .  
the adaptedness of communication becomes an empirical question

# Signal Detection Equilibrium theory

the biological/psychological questions are ...

how should signaling and receiving evolve  
so signalers and receivers reach optimal performance?

because evolution of optimal performance is evolutionary adaptation ...

what features should adapted communication have  
in different environmental conditions?

# Signal Detection Equilibrium theory

## addendum (2)

optima for receiver's performance and signaler's effort  
for alarm calls

receiver's payoffs for alarm calls . . .

$dR = 2.0$

$mR = 0.1$

$fR = 0.9$

$rR = 1.0$

missed detection is bad news!

